

NATIONAL DEVELOPMENT COMPANY (NDC)

		COMPONENT				Annual Target	1 <sup>st</sup> Quarter	
	Strategic Objective (SO) / Strategic Measure (SM)	Formula	Weight	Rating System	Target		Actual	
SOCIAL IMPACT	<b>SO 1</b>	<b>Increase Value of Strategic Investments in Priority Sectors</b>						
	SM1	Increase of investment funds in priority areas (agriculture and renewable energy)	Amount of investments in priority areas per annum / Total amount of investments for the year	20.00%	Actual / Target x Weight	75%	-	-
		<b>Sub-total</b>		<b>20.00%</b>				
FINANCIAL	<b>SO 2</b>	<b>Sustain Profitability</b>						
	SM2	Net Profit Margin	Net Income / Total revenues	15.00%	Actual / Target x Weight	45%	-	83.00%
	<b>SO 3</b>	<b>Generate Funds from Asset Management</b>						
	SM3	Sales proceeds for the year	Actual amount of sales proceeds	5.00%	Actual / Target x Weight	₱8.7 M	₱2.3 M	₱2.3 M
	SM4	Lease income	Actual amount of lease income	5.00%	Actual / Target x Weight	₱150.0 M	₱29.49M	₱29.49M
	<b>SO 4</b>	<b>Optimize the Economic Value of Portfolio Investments</b>						
	SM5	Return on Investments	Amount of returns / Total investments infused net of allowance for impairment and excluding companies	10.00%	Actual / Target x Weight	33.00%	-	27.00%

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		for dissolution and pre-operating expenses						
		<b>Sub-total</b>	<b>35.00%</b>					
STAKEHOLDERS	<b>SO 5</b>	<b>Enhance Investment Opportunities of Stakeholders</b>						
	SM6	Percent of stakeholders who rated NDC as good or better	Number of stakeholders who rated NDC good or better partner as a partner / Total number of stakeholders surveyed	5.00%	All or nothing	100.00%	-	-
			<b>Sub-total</b>	<b>5.00%</b>				
INTERNAL PROCESS	<b>SO 6</b>	<b>Strengthen Investment Management Capacity</b>						
	SM7	Increase the utilization rate of budgeted investment funds for Board-approved projects	Amount utilized for the year / Amount budgeted for the year	15.00%	100% = 15% 95-99% = 10% 90-94% = 5% <90% = 0%	100.00%	-	-
INTERNAL PROCESS	<b>SO 7</b>	<b>Forge Partnerships with Foreign and Local Groups for Various Investment Areas</b>						
	SM8	Percentage of agreements signed after	Request processed within 15 working days / Total	10.00%	Actual / Target x Weight		-	-



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	compliance with all the legal requirements of both parties within the applicable time	number of requests						
	<b>Sub-total</b>		<b>25.00%</b>					
<b>LEARNING AND GROWTH</b>	<b>SO 8</b>	<b>Build a High Performing Team Culture</b>						
	SM9	Implementation of a Knowledge Management Information System	KMIS implemented	5.00%	All or nothing	100% of the Deliverables accomplished based on the TOR	-	-
	SM 10	Establishment of a Competency Model	Baseline of the competency model established	5.00%	All or nothing	Establish Baseline	-	-
	<b>SO 9</b>	<b>Institutionalize the Quality Management System</b>						
	SM 11	ISO 9001:2015 Certification	ISO 9001:2015 Certification	5.00%	All or nothing	ISO 9001:2015 Certification	ISO 9001:2015 Certified	ISO 9001:2015 Certified
	<b>Sub-total</b>		<b>10.00%</b>					
	<b>TOTAL</b>		<b>100.00%</b>					