

NATIONAL DEVELOPMENT COMPANY

		COMPONENT			2019 TARGETS	2019 ACCOMPLISHMENT	RATING	
STRATEGIC OBJECTIVE (SO) / STRATEGIC MEASURE (SM)		FORMULA	WEIGHT	RATING SYSTEM				
IMPACT	<b>SO 1 Strengthen Business Sustainability (Financial Impact)</b>							
	SM 1	Return on Equity	Net Income / Stockholder's equity adjusted	15%	(Actual / Target) x Weight	3.00%	82.62%	15%
	<b>SO 2 Support Local Development (Social Impact)</b>							
	SM 2	Cumulative Number of Local Jobs Generated by the Projects / Investment	Number of local jobs generated per operational report	10%	(Actual / Target) x Weight 0% = if below 2018 Actual	523 (2018 Actual) + 127 new jobs = 650	650	10%
			<b>Subtotal of Weights:</b>	<b>25%</b>			<b>25%</b>	
STRATEGIC FOCUS	<b>SO 3 Increase Investments in High Impact Areas by Leveraging in NDC's Competitive Advantage</b>							
	SM 3	Cumulative Value of Investments	Cumulative value of investments in high priority areas as approved by the NDC Board	15%	(Actual / Target) x Weight 0% = if below 2018 Actual	₱ 3.80 Billion (2018 Actual) + ₱ 1.5 Billion	₱ 9.4 B	15%
	<b>SO 4 Enhance the Value of Investment Portfolio</b>							
	SM 4	Return on Investments	Amount of dividends received / Total investments infused excluding companies for dissolution and pre-operating companies	10%	All or Nothing	2.22%	2.44%	10%
	<b>SO 5 Improve Customer Satisfaction</b>							
SM 5	Percentage of Satisfied Customers	Number of respondents who rated at least Satisfactory / Total number of survey respondents	5%	(Actual / Target) x Weight 0% = if below 90%	100%	93%	4.65%	
			<b>Subtotal of Weights:</b>	<b>30%</b>			<b>29.65%</b>	

CORE PROCESS	<b>SO 6 Optimize the Economic Value of NDC Land Assets</b>							
	SM 6	Income from Asset Management	Amount of Lease Income and Sales Proceeds Collected (net of Sales Proceeds from Pandacan Property) ₱ 505 Million – ₱ 330 Million = ₱ 175 Million	20%	(Actual / Target) x Weight  0 = if below ₱ 253 Million	(As Adjusted)  ₱ 175 Million	₱ 249.28 Million	20%
	<b>SO 7 Improve Budget Utilization to Support Operational Efficiency</b>							
	SM 7	Budget Utilization Rate	Total amount of disbursements / Total budget for the year (net of adjustments: budget for NDCIE Project, Structural Retrofitting, motor vehicles, offsetting of NIA Receivables)	5%	92% to 100% = 5% 80% to 91% = 2.5%  More than 100% and Below 80% = 0%	>91%	95%	5%
<b>Subtotal of Weights:</b>			<b>25%</b>				<b>25%</b>	
LEARNING AND GROWTH	<b>SO 8 Prioritize Competency Build-up of Project Teams</b>							
	SM 8	Percentage of Personnel Meeting Required Competency Standards	Actual Accomplishment	5%	All or Nothing	Competency Baseline Improved <sup>1</sup>	95.18%	5%
	<b>SO 9 Build a Culture of Continual Improvement and Excellence</b>							
	SM 9	ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Maintained	ISO 9001:2015 Maintained	5%
	SM 10	Performance Governance System (PGS) Status Conferral	Actual Accomplishment	5%	All or Nothing	Institutionalized	-	-
<b>SO 10 Automate Key Process</b>								
SM 11	Information Technology Systems Implemented	Actual Accomplishment	5%	All or Nothing	Cash Accounting System submitted for BIR's Accreditation	Cash Accounting System submitted for BIR's accreditation and BIR has conducted Initial Audit of Cash	5%	

