

NATIONAL DEVELOPMENT COMPANY (NDC)

COMPONENT						1 <sup>st</sup> Quarter 2018		
	Strategic Objective (SO) / Strategic Measure (SM)	Formula	Weight	Rating System	Annual Target	Target	Actual	
IMPACT	SO 1	<b>Strengthen Business Sustainability</b>						
	SM1	Return on Equity	Net Income / Stockholder's equity adjusted	10 %	Actual / Target x Weight	3.00%	0.079%	4.0%
	SO 2	<b>Support Local Development</b>						
	SM2	Cumulative Number of Local Jobs Generated by the Projects / Investment	Number of local jobs generated per operational support	10 %	Actual / Target x Weight	423	423	510
		<b>Sub-total</b>		<b>20 %</b>				
STRATEGIC FOCUS	SO3	<b>Increase Investments in High Impact Priority Areas by Leveraging in NDC's Competitive Advantage</b>						
	SM3	Cumulative value of Investments	Amount of investments in high impact priority areas as approved by the NDC Board	15 %	All or Nothing	₱ 3.70 B	-	-

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	<b>SO4</b>	<b>Enhance the Value of Investment Portfolio</b>						
	SM4	Return on Investments	Amount of dividends received / Total Investments excluding companies for dissolution and pre-operating companies	10 %	Actual / Target x Weight  0% = if below 4%	5.70 %	-	-
	<b>SO5</b>	<b>Improve Customer Satisfaction</b>						
	SM5	Percentage of Satisfied Customers	Number of respondents who rated Sat and VS (upper 2 boxes in a 5-point scale) / Total number of survey respondents	5 %	Actual / Target x Weight  0% - if below 90%	100 %	-	-
		<b>Sub-total</b>		<b>30 %</b>				
<b>INTERNAL PROCESS</b>	<b>SO 6</b>	<b>SO6: Optimize the Economic Value of NDC Land Assets</b>						
	SM6	Value of Investments Arising from Best-Used Study of NDC Idle-Assets	Actual amount of investments from the best-used study	15.00%	Actual / Target x Weight	₱ 8.0 B	-	-

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	SM 7	Lease Income	Actual amount of Lease Income Collected	10%	Actual / Target) x Weight 0 = if below ₱ 169 M	₱ 197 M	₱42.18 M	₱42.18M
	<b>SO 7</b>	<b>SO7: Improve Budget Utilization to Support Operational Efficiency</b>						
	SM8	Budget Utilization Rate	Total amount of cash disbursements / Total budget for the year	5 %	91% - 100% = 5% 80% - 90% = 2.5% < 80% = 0  More than 100% = 0%	>90%	25 %	57.16%
		<i>Sub-total</i>		<b>30 %</b>				
<b>LEARNING AND GROWTH</b>	<b>SO 8</b>	<b>Prioritize Competency Build-up of Project Teams</b>						
	SM9	Percentage of personnel meeting required competency standards	Number of employees meeting competency standard / Total number of employees for the year	5%		Increase the baseline by 15%	-	-

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	<b>SO 9</b>	<b>Institutionalize the Quality Management System</b>						
	SM10	ISO Certification	Certified	5%	All or Nothing	Certification	ISO 9001:2015 Certified	ISO 9001:2015 Certified
	SM 11	PGS Status Conferral	Conferment of Certificate	5%	All or Nothing	Passed 3 <sup>rd</sup> Party Audit Institutionalization		
	<b>SO 10</b>	<b>Integrate Knowledge Management in the Business Decision-Making Process</b>						
	SM 12	Implementation of a Knowledge Management Information System	Actual Accomplishment	5%	All or Nothing	Full Implementation of KMIS	25%	25%
		<b>Sub-total</b>		<b>20 %</b>				
		<b>TOTAL</b>		<b>100 %</b>				