## NATIONAL DEVELOPMENT COMPANY (NDC)

COMPONENT					As of March 2019		
Objective (SO) / Strategic (SM)	Formula	Weight	Rating System	Annual Target	Actual	Ratii	
Strengthen Business Sus	tainability (Financial Impact						
Return on Equity	Net Income / Stockholder's equity adjusted	15 %	Actual / Target x Weight	3.0%	9%	15%	
Support Local Development (Social Impact)							
Cumulative Number of Local Jobs Generated by the Projects / Investment	Number of local jobs generated per operational support	10 %	Actual / Target x Weight 0%=if below 2018 Actual	523 (2018 Actual) + 127 new jobs=650	650	10 %	
Sub-total		25 %				25%	
Increase Investments in I	High Impact Priority Areas by	Leveraging	in NDC's Competit	tive Advantage		-2 -2 -3 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4	
Cumulative value of Investments	Amount of investments in high impact priority areas as approved by the NDC	15 %	Actual / Target x Weight 0%=if below	₱ 3.80 B (2018 Actual + P1.5 B	₱3.8 B	0 %	
	Board		2018 Actual				
	Strengthen Business Sus Return on Equity  Support Local Developme Cumulative Number of Local Jobs Generated by the Projects / Investment  Sub-total Increase Investments in Increase Investments of Increase Investments in Increase Investments of Investments of Investments of Investments of Inves	Objective (SO) / Strategic (SM)  Strengthen Business Sustainability (Financial Impact)  Return on Equity Net Income / Stockholder's equity adjusted  Support Local Development (Social Impact)  Cumulative Number of Local Jobs Generated by the Projects / Investment  Sub-total  Increase Investments in High Impact Priority Areas by  Cumulative value of Investments  Amount of investments in high impact priority areas as	Objective (SO) / Strategic Formula Weight (SM)  Strengthen Business Sustainability (Financial Impact)  Return on Equity Net Income / Stockholder's equity adjusted  Support Local Development (Social Impact)  Cumulative Number of Local Jobs Generated by the Projects / Investment  Sub-total 10 %  Increase Investments in High Impact Priority Areas by Leveraging Cumulative value of Investments  Amount of investments in high impact priority areas as approved by the NDC	Objective (SO) / Strategic Formula Weight Rating System (SM)  Strengthen Business Sustainability (Financial Impact)  Return on Equity Net Income / Stockholder's equity adjusted 15 % Actual / Target x Weight  Support Local Development (Social Impact)  Cumulative Number of Local Jobs Generated by the Projects / Investment Support 10 % Actual / Target x Weight 0%=if below 2018 Actual  Sub-total 25 %  Increase Investments in High Impact Priority Areas by Leveraging in NDC's Competition Cumulative value of Investments in high impact priority areas as approved by the NDC 15 % Actual / Target x Weight 0%=if below 2018 Actual 15 % Actual / Target x Weight 0%=if below 15 % Actual / Target x Weight 0%=i	Objective (SO) / Strategic (SM)  Strengthen Business Sustainability (Financial Impact)  Return on Equity Net Income / Stockholder's equity adjusted  Support Local Development (Social Impact)  Cumulative Number of Local Jobs Generated by the Projects / Investment Support  Number of local jobs generated per operational support  Neight Neight (2018 Actual / Target x Weight of local jobs generated per operational support  Number of local jobs generated per operational support  Neight (2018 Actual / Target x Weight of local jobs generated per operational support  Number of local jobs Actual / Target x Weight of local jobs generated per operational support  Number of local jobs Actual / Target x Weight of local jobs generated per operational support  Number of local jobs Actual / Target x Weight of local jobs generated per operational support suppo	Objective (SO) / Strategic (SM)  Strengthen Business Sustainability (Financial Impact)  Return on Equity Net Income / Stockholder's equity adjusted  Support Local Development (Social Impact)  Cumulative Number of Local Jobs Generated by the Projects / Investment  Sub-total  Sub-total  Increase Investments in High Impact Priority Areas by Leveraging in NDC's Competitive Advantage  Cumulative value of Investments in high impact priority areas as approved by the NDC  Weight Actual / Target x Weight Actual / Target x Weight NDC's Competitive Advantage  Amount of investments in high impact Priority areas as approved by the NDC  Actual / Target x Weight NDC's Competitive Advantage  Amount of investments in high impact Priority areas as approved by the NDC  Actual / Target x Weight (2018 Actual + P1.5 B	

		COMPONENT				As of March 2019			
Strategic ( Measure	Objective (SO) / Strategic (SM)	Formula	Weight	Rating System	Annual Target	Actual	Rating		
SO4	Enhance the Value of Inv	restment Portfolio							
SM4	Return on Investments	Amount of dividends received / Total Investments excluding companies for dissolution and preoperating companies	10 %	All or nothing	2.22 %	0%	0%		
SO5	Improve Customer Satisfaction								
SM5 Percentage of Satisfied Customers	Number of respondents who rated Sat and VS (upper 2 boxes in a 5- point scale) / Total number of survey respondents	5 %	Actual / Target x Weight 0% - if below 90%	100 %	-  -]-  -				
	Sub-total		30 %				0%		
SO 6	SO6: Optimize the Econo	omic Value of NDC Land Asset	ts						
SM6	Income from Asset Management	Amount of Lease Income and Sales Proceeds Collected	20.00%	Actual / Target) x Weight 0 = if below ₱ 253 M	₱ 505 Million	₱76.77M	0%		

		COMPONENT				As of March 2019	
Strategic Measure	Objective (SO) / Strategic (SM)	Formula	Weight	Rating System	Annual Target	Actual	Rating
SO 7	SO7: Improve Budget Uti	lization to Support Operation	al Efficiency				ye's e
SM7	Budget Utilization Rate	Total disbursements / Total budget for the year	5 %	92% - 100% = 5% 80% - 91% = 2.5%  More than 100% and below 80%= 0%	>91%		
	Sub-total		25 %				0%
SO 8	Prioritize Competency Bu	ild-up of Project Teams					2 - AH
SM8	Percentage of personnel meeting required competency standards	Actual Accomplishment	5%	All or Nothing	Competenc y Baseline Improved		
SO 9	Build a Culture of Continual Improvement and Excellence						
SM9	ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Maintained	-	

	COMPONENT					As of March 2019	
Strategic Measure	Objective (SO) / Strategic (SM)	Formula	Weight	Rating System	Annual Target	Actual	Ratin
SM 10	PGS Status Conferral	Actual Accomplishment	5%	All or Nothing	Insitutionaliz ed	-	-
SO 10	Automate Key Process					2 9 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	nade.
SM 11	Information Technology Systems Implemented	Actual Accomplishment	5%	All or Nothing	Cash Accounting System Submitted for BIR's Accreditatio n and Board- Approved ISSP 2020- 2022 as submitted to DICT	<u>-</u>	
	Sub-total		20 %				0%
Water to the	TOTAL	<b>第二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十</b>	100 %	The Mula Section	No the second second		25%

Certified Correct by :

Approved by:

JOYCE ANNE N. ALIMON
Department Manager III

MA. LOURDES F. REBUENO General Manager